



## Victoria's Property Secrets

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### Dear Victoria

Please find below the latest copy of Victoria's Secrets... Victoria's Property Secrets... Each month, this newsletter will include interesting, uplifting and inspiring news articles, together with a series of articles of interest to homeowners and home buyers – property market conditions, money-saving tips, home improvement advice, household safety checklists,, real estate insider secrets, etc. I hope that this information is of value to you. Please feel free to pass these articles on to your family and friends.

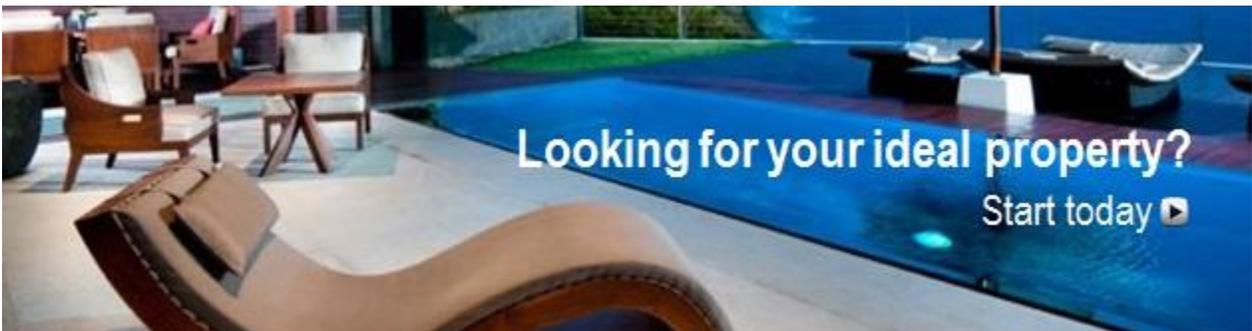
Warm regards, Victoria



### 2 bedroom House For Sale in Vermont

Stunning mountain views, full amenities and the perfect plot to build your dream home! Situated in the peaceful seaside town of Vermont this large unique plot is perfect for building your dream home! There is a small, timber cottage, aptly named 'Kite Cottage' due to the shape of the plot, located at the back of the plot. The cottage is currently being used for holiday rentals and provides an income through regular returning guests!

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## 'Reurbanisation' a growing trend

When late-afternoon commuters converge on the road and rail exits from the central city, resigned to the routine of a tortuous journey back to the suburbs, they are leaving behind them a growing population of families who don't have to drive anywhere to be home in time for supper.

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## First-time 'buyer panic' may be mounting

First-time buyer demand in South Africa is still strong but affordability pressures and "buyer panic" may be mounting. An increasing number of first-time buyers appear to be concerned about house price increases and affordability challenges, based on their response to the "buyer panic" survey question. Loos says this is where aspirant first-time residential market entrants begin to fear that if they don't buy a home quickly, the price levels will rise to levels where property becomes unaffordable for them.

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## Dealing with estate agent's commission

Over the years, many systems have been developed to enable sellers to list and sell their properties in their private capacities, thereby excluding agents from earning commission.

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